

FY21 - Controllable Income

Controllable Income

Targets and Thresholds

1	2	3	4	5	6	7	8	9	10
-8.95	-8.12	-7.30	-6.47	-5.65	-4.18	-2.72	-1.26	0.21	1.67

Description

Controllable Income is a measure of overall profitability for the Postal Service in Billions(\$). The year-to-date calculation excludes interest expense and all non-cash expenses.

Measurement Period

This performance indicator will be measured each month and cumulative scores will be reported as Year-To-Date (YTD) result.

Data Source and Calculation

Source	-	Preliminary income statement provided by Accounting to Manager, Finance (Operations).
Indicator Value	-	(YTD Controllable Income Variance + Forecast to make plan for the remainder of the year) in Billions(\$)
Business Rule	-	<p>Controllable Income = National FY YTD Plan Total Revenue FPR - (National FY YTD Total Expenses - All Non Cash Expenses) + National Full Year Plan Controllable Income</p> <p>All Non Cash Expenses includes Workers Comp Fair Value, Works Comp other Non Cash expenses, RHB Amortization, FERS Amortization and CSRS Amortization</p>
Practical Business Rule	-	<p>From Income Statement (\$ in millions): YTD Plan VAR for 'Non-GAAP Controllable Income (Loss)' and add the forecast to make plan for remainder of plan (-\$5,647M for FY21) / 1000 (to convert to billions)</p>
Decimal Precision	-	Two Decimals

Data Validation

Data is validated by Finance.

Applicable Positions / Units, Measurement Depth and Weight:

Scorecard Name	Depth	Weight	Total Weight Towards Composite
Area Retail Delivery and Marketing	Nation	10.0%	10.0%
District Retail Delivery and Marketing	Nation	10.0%	10.0%
MPOO	Nation	10.0%	10.0%
Post Office 22 or above	Nation	10.0%	10.0%
Post Office 21-20	Nation	10.0%	10.0%
Post Office 18 or below	Nation	10.0%	10.0%
Stations or Branch (MCS/SCS) - PCES & 26	Nation	10.0%	10.0%
Region Logistics	Nation	10.0%	10.0%
Region Processing and Maintenance	Nation	10.0%	10.0%
Division Logistics	Nation	10.0%	10.0%
Division Processing and Maintenance	Nation	10.0%	10.0%
ISC	Nation	10.0%	10.0%
REC	Nation	10.0%	10.0%
Plant	Nation	10.0%	10.0%
HQ CCBSO	Nation	10.0%	10.0%
HQ CCMO	Nation	10.0%	10.0%
HQ CFO	Nation	10.0%	10.0%
HQ CHRO	Nation	10.0%	10.0%
HQ CIO	Nation	10.0%	10.0%
HQ CTO	Nation	10.0%	10.0%
HQ GC	Nation	10.0%	10.0%